

## Bloomenergy

We are looking for **Senior Director, Government Affairs and Policy** to join our team in one of today's most exciting technologies.

This position will have responsibility for creating and leading the Bloom Energy California policy team both internally and externally. You will be at the cutting edge of customer-sited clean energy policy, working in the nation's largest clean energy market. You will span from exercising thought leadership by advocating for future policy frameworks to diving deep into detailed regulatory tariffs and rules. You will develop and manage legislative strategy, regulatory policy and advocacy strategy in California, stay on top of relevant state agency developments, and support Bloom's legislative and regulatory advocacy activities in California. The Sr. Director will report to the EVP of Global Government Affairs and Policy.

The ideal candidate will have experience working directly with or for the California Public Utilities Commission (CPUC), the state legislature, the California Air Resources Board and the California Energy Commission. Preferably someone who has experience with other relevant organizations, including the California ISO, California investor-owned utilities, Community Choice Aggregators, and municipal utilities. We are seeking a strong communicator. This person will work regularly with executives, senior management and policy makers. Must be well organized, self-directed and proficient in energy policy matters. The candidate will also be a great teammate who effectively leads and supervises hardworking and talented team members, while also coordinating work on multiple policy issues. The candidate must be ready to thrive in an entrepreneurial environment within a dynamic and ever changing industry.

Bloom faces an unprecedented opportunity to change the world and the way companies utilize energy. Our mission is to make clean, reliable energy affordable globally. Bloom's Energy Server, delivers highly reliable and resilient, always-on electric power that is clean, cost-effective, and ideal for micro grid applications. We are helping companies power their primary business without disruption or combustion. Our customers include but are not limited to; manufacturing, data centers, healthcare, retail, colleges, and more! For more information, visit [www.bloomenergy.com](http://www.bloomenergy.com).

**Location:** Based in California and will require occasional travel

### **Role and Responsibilities:**

- Lead Bloom's advocacy for CA, including work before the CPUC, CARB, CEC, Governor's office and legislature. This will include direct engagement with commissioners and staff, collaborating with our trade associations, and leading our outside counsel/consultants on policy matters.
- Develop and maintain an understanding of the policy and regulatory landscape.
- Monitor, analyze possible impacts and respond to California state regulatory and policies and proceedings, particularly related to energy, grid services, interconnection, planning and rate design.
- Develop and lead proactive legislative and regulatory strategies to build new market opportunities.
- Partner with internal departments to see opportunities, determine business impacts of legislative and regulatory proposals and build and drive positive policy outcomes.
- Identify and respond to legislative and executive branch policy changes that represent opportunities or risks to Bloom.
- Master existing regulations that impact Bloom, and represent Bloom as a legislative and regulatory expert in meetings with regulators, agency officials, legislators, utilities, other companies, trade associations and NGOs.
- Build and maintain a robust network of contacts, supporters, and industry colleagues to advance policy.

**Skills and Experience:**

- Advanced degree in economics, policy or law strongly preferred
- At least 10 years work experience in energy policy
- Proven experience working with or for the CPUC or other state regulatory commissions
- Experience with California agencies, utilities, and entities (e.g., California Energy Commission, California ISO, muni utilities, CCAs, investor owned utilities)
- Experience leading a robust team
- Excellent verbal, written and personal communication skills, including the ability to communicate complicated and technical policy points effectively
- Demonstrated analytical ability, particularly relating to financial impacts of regulation and policy
- Ability to rapidly digest, synthesize and summarize technical information
- Commitment to ensuring inclusive and equitable outcomes in all that we do, both internally and externally
- Ability to work quickly and efficiently, to manage time and multiple deadlines
- Successfully work with a broad range of partners and the ability to collaborate effectively on cross-functional teams
- Ability to thrive in an evolving and dynamic environment
- Passion for driving clean energy policy

**About Bloom Energy:**

Bloom Energy is an equal opportunity employer and makes employment decisions on the basis of merit. We are committed to compliance with all applicable laws providing equal employment opportunities. All qualified applicants, will receive consideration for employment without regard to race, sex, color, religion, national origin, protected veteran status, or on the basis of disability. Bloom Energy makes reasonable accommodations, consistent with applicable laws, for the known physical or mental limitations of an otherwise qualified applicant or employee with a disability, who can perform the essential job functions, unless undue hardship would result.